

# A SUCCESSFUL PARTNERSHIP

## HOW TO GUIDE



### LEADER LED

Partnerships should be driven by the senior leadership teams of each organisation. They should cultivate a partnership that moves past surface level good by demonstrating to their teams a real commitment and desire to work together including sharing expertise, establishing honesty and developing strong relationships.



### IDENTIFY COMMON GROUND

Similar core values and ways of working and establishing strong relationships are key to the development of the partnership. Take your time to identify common interests and core values. Having similarities with partnership organisations can boost the benefits of working together. You identify the strengths of each organisation and use that to map out a journey of shared practice.



### OBJECTIVES OF THE PARTNERSHIP

You will need a proposal outlining goals and objectives. Creating milestones can be useful. There must be something each organisation can help the other with. Help teach and train partnering organisations in your areas of expertise.



### COSTING AND REPORTING

Realistic and clear budgeting is an important aspect to any partnership. They can be costly and it is crucial to factor this into planning your work. One member of the partnership leads and the SLA should be very clear on reporting responsibilities and payment time frames.



### CROSS POLLINATION

The process of exposing employees to new ways of thinking by sharing knowledge is one BIG factor that makes a successful partnership. Sharing best practice and expertise with one another is great e.g. sharing youth workers, shared training and best practice and co-working.



### CONSISTENCY

Meeting up regularly to discuss best practice, your expertise and learnings evokes a trusting space which enables a culture for regular improvement. Consistency from all organisations strengthens partnerships.

